

December 8, 2004

Ms. Olivia Fox-Cabane
Spitfire Communications, LLC
244 Fifth Avenue, Suite C293
New York, NY 10001

Dear Olivia:

As president of the New York Chapter of the International Association of Business Communicators (New York/IABC) and on behalf of our 400 members, I want to thank you for sharing with us your extensive networking knowledge at our recent networking event at the French Consulate in Manhattan. We greatly appreciate the time and effort that went into your presentation and into making the arrangements.

We heard extremely positive comments from those who attended. It appears they could have stayed for hours—and I'm sure you could have filled those hours with critical networking information and colorful anecdotes. Anecdotal experiences like yours make the most memorable presentations.

Speaking of colors, your wonderful and amusing analysis of what colors to wear—and what not to wear—was a high point of the evening. Alas, brown will never be the new black. Somehow, that's reassuring!

Finally, thank you for arranging for the networking practice in the elegant anteroom following your presentation. Having the attributes of such a glamorous and historic room to discuss as an entree to networking made the exercise so much easier for everyone.

Once again, Olivia, New York/IABC appreciates your sharing your networking insights and expertise. It truly was a memorable and worthwhile learning experience for our members and their guests. I hope to see you at or to invite you to another New York/IABC event very soon.

Sincerely,



Robert F. Noltenmeier
New York/IABC President, 2004